

REVIEW OF PROJECT PRESENTATIONS AT INTERNATIONAL AND NATIONAL EVENTS



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PROJECT SUMMARY

Achieving the European Union's 2020 **energy efficiency** targets and at the same time reducing its dependency on energy imports is a huge task that requires **innovative approaches and tools** – such as the ones **Trust EPC South** wants to provide.

The Trust EPC South project aims to **unleash the tertiary sector market potential for energy efficiency investments in Southern Europe** by developing a new investment assessment instrument backed by an established building rating methodology (Green Rating™). Such instrument shall support energy service companies (EPC providers and facilitators), financing institutions and tertiary market actors thanks to the application of a standardised methodology to the investment assessment and decision processes, ultimately allowing reducing barriers to energy efficiency investments.

Trust EPC South, a project **financed by the European Union's Horizon 2020 programme**, will pursue its ambitious objectives in **Portugal, Spain, France, Italy, Croatia and Greece**. The project consortium, led by the Spanish firm CREARA, is composed by interdisciplinary experts representing the participating countries and by the international non-profit organisation Green Rating Alliance. The partners are united by the common intent to **stimulate investments in the target markets**, which are offering great opportunities for energy efficiency as well as energy performance contracting.

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EXECUTIVE SUMMARY

The purpose of this document is to present and describe all the national and international events that have been attended by the project partners in order to present the project's development and results.

In particular, in the table below are listed all the different events attended during the lifetime of the project for **43 events, (25 national and 18 international)**.

Country	Event
Croatia	<ul style="list-style-type: none"> GoGreen Conference (Zagreb, 26/04/2016) Eu Strategy for Danube Region (Osijek, 22-23/09/2016)
France	<ul style="list-style-type: none"> COP21 (Paris, 2-11/12/2015) Atelier Financement des projets d'EE (Paris, 24/10/2017)
Greece	<ul style="list-style-type: none"> Biannual meeting of network of Greek and Cypriot Chambers of Commerce (Chania, 30/05/2015) Sustainable energy planning. Development-opportunities-innovative practice (Heraklion, 23/04/2016) Training slot in the frame of the neZEH IEE project "Nearly Zero Energy Hotels. Practical Guidelines - Best Practises" (Rethymnon, 04/03/2016) Training slot in the frame of the neZEH IEE project "Nearly Zero Energy Hotels. Practical Guidelines - Best Practises" (Heraklion, 24/03/2016) Training slot in the frame of the neZEH IEE project "Nearly Zero Energy Hotels. Practical Guidelines - Best Practises" (Chania, 07/06/2016) Renovation for energy efficient buildings – REBUS workshop (Chania, 05/10/2016) Implementation of energy efficiency projects in the public and private sector through EPC - Joined workshop of Trust EPC South, EPC+ and EnPC-INTRANS Horizon2020 projects (Athens, 04/10/2016) Microfinance agreement for small-micro enterprises, Official ceremony - EIF and Pancretan Cooperative bank (Athens, 24/10/2016) Cost Efficient options and Financing mechanisms for nearly zero energy renovation of existing buildings stock, CERTuS workshop (Athens, 08/12/2016) Smart Energy Networks, VIMSEN Workshop (Athens, 13/01/2017) Financing models for energy renovation of municipal buildings into nearly zero energy buildings (03/02/2017) Competitive advantage and environmentally sustainable investments in the tourism sector (Chania, 03/03/2017)

Country	Event
Italy	<ul style="list-style-type: none"> • Energy Forum (Como, 15/05/2015) • National Launch Day of Horizon 2020 proposals for 2016-2017 (Rome, 09/11/2015) • Impatto ambientale sostenibile ed efficienza energetica green per l'albergo di oggi (Bologna, 03/05/2016) • Riqualficazione energetica degli edifici in Italia (24/05/2018)
Spain	<ul style="list-style-type: none"> • Engineering for sustainable development forum 2016 (Granada, 29-30/09/2016) • FOROEn - Energy management national forum 2016 (Madrid, 17/11/2016) • Regional Conference on financing energy efficiency in Spain and Portugal (Madrid, 15/06/2017)
Portugal	<ul style="list-style-type: none"> • Funding Opportunities H2020-EE and transportation sector (Lisbon, 09/10/2015) • Investor Days (Lisbon, 2-3/11/2016)
International	<ul style="list-style-type: none"> • Bankability of Energy Efficiency Projects (Brussels – Belgium, 28/04/2015) • Covenant of Majors (online webinar, 03/06/2016) • 5th International conference on Renewable Energy Sources & Energy Efficiency 2016 (Nicosia – Cyprus, 05-06/05/2016) • 13th International conference on Protection and Restoration of the Environment 2016 (Mykonos – Greece, 07/07/2016) • United Nations Workshop on energy efficiency (Copenhagen – Denmark, 09/09/2016) • Sustainable Synergies from Buildings to the Urban Scale, SBE 2016 (Thessaloniki – Greece, 17-18/10/2016) • COP 22 (Marrakesh-Morocco, 07-18/11/2016) • European Utility Week 2016 (Madrid – Spain, 15-17/11/2016) • Energy Efficiency Finance Market Place conference (Brussels – Belgium, 18-19/01/2017) • 9th International Exergy, Energy and Environment Symposium, IEEEES-9 2017 (Split – Croatia, 14-17/05/2017) • HAEE 2017, 2nd International Conference (Athens – Greece, 18-20/05/2017) • European Utility Week 2017 (Amsterdam – The Netherlands, 15/10/2017) • COP23 (Bonn – Germany, 04-17/11/2017) • Financing Energy Renovation of Buildings in Italy, Croatia and Slovenia (Milan – Italy, 16/11/2017) • ICTFOOTPRINT.eu (online webinar, 21/11/2017) • IEECB&SC'18 conference (Frankfurt-Germany, 21-11/03/2018) • Days of Innovation 2018 workshop (Chania-Greece, 20-21/04/2018) • RMEI, Mediterranean Network of Engineering Schools, General Assembly 2018 (Marrakech-Morocco, 28-29/04/2018)

Table 1 - Trust EPC South presentations at national and international events

INTERNATIONAL

During the period between April 2015 and June 2018, the project's partners also participated to 18 international events in 9 different countries in order to further disseminate main results and key learning of the Trust EPC South project.

1. **Bankability of Energy Efficiency Projects**, held in Brussels (Belgium) on the 28th April 2015 and targeted to local and regional authorities, energy services companies, banks and investment funds;
2. **5th International Conference on Renewable Energy Sources & Energy Efficiency**, held in Nicosia (Cyprus) on the 5th and the 6th of May 2016, organised by the Cyprus Chamber of Commerce and Industry, under the auspices of the Minister of Energy, Commerce and Tourism, and targeted to researchers, scientists, manufacturers, companies, communities and agencies in the field of Energy Efficiency and Renewable Energy Sources, Oral presentation, Published paper in the conference's proceedings-peer reviewed;
3. **Covenant of Mayors webinar**, held on the 3rd of June 2016 and targeted to members of covenant of Mayors;
4. **13th International conference on Protection and Restoration of the Environment**, held in Mykonos (Greece) on the 7th of July 2016, organised by the Aristotle University of Thessaloniki, National Technical University of Athens, Stevens Institute of Technology-USA, University of Thessaly; targeted to researchers, energy and environment sector's stakeholders, and policy makers. Oral presentation, Published paper in the conference's proceedings;
5. **United Nations Workshop on energy efficiency**, held in Copenhagen (Denmark) on the 8th and 9th of September 2016 and targeted to key policy makers and relevant stakeholders at the international and European levels;
6. **SBE16-Sustainable Synergies from Buildings to the Urban Scale**, held in Thessaloniki (Greece) on the 17th and 18th of October 2016, organised by the Aristotle University of Thessaloniki with the support of iiSBE (International Initiative for a Sustainable Built Environment), United Nations Environment Programme (UNEP), CIB (International Council for research & Innovation in Building & construction) and FIDIC (International Federation of Consulting Engineers); targeted to building sector, engineers, researchers, academia, policy actors, decision makers. Oral presentation, Published paper in the conference's proceedings-peer reviewed;
7. **European Utility Week 2016**, held in Barcelona (Spain) from the 15th to the 17th of November 2016 and targeted to public authorities, private companies, NGOs and consumers;
8. **COP 22**, held in Marrakesh (Morocco) from the 7th to the 18th of November 2016 and targeted to wide range of participants, from expert organizations to citizens;
9. **Energy Efficiency Finance Market Place conference**, held in Brussels (Belgium) on the 18th and 19th of January 2017 and targeted to stakeholders from cities, regions and industry as well as the financial sector, ESCOs, project developers and public authorities;
10. **9th International Exergy, Energy and Environment Symposium (IEEES-9)**, held in Split (Croatia) from the 14th to the 17th of May 2017, organised by the University of Split, and targeted to researchers, scientists and engineers from all countries, disciplines and applications of energy, exergy and environment. Oral presentation, Published paper in the conference's proceedings-peer reviewed;
11. **HAEE 2nd International Conference**, held in Athens (Greece) from the 18th to the 20th of May 2017, organised by the Hellenic Association for Energy Economics (HAEE) affiliate of the International Association for Energy Economics (IAEE), and targeted to experts and professionals engaged in academic, business, government, national and international organizations, working in

all areas related to energy, environment and economy. Oral presentation, Published paper in the conference's proceedings-peer reviewed;

12. **European Utility Week 2017**, held in Amsterdam (The Netherlands) on the 15th of October 2017 and targeted to public authorities, energy agencies, research organisations, NGOs, businesses, private consumers;
13. **COP23**, held in Bonn (Germany) from the 4th to the 17th of November 2017 and targeted to a wide range of participants, from expert organizations to citizens;
14. **Financing Energy Renovation of Buildings in Italy, Croatia and Slovenia**, held in Milan (Italy) on the 16th of November 2017 and targeted to ESCOs, financial institutions and potential clients of energy efficiency services;
15. **ICTFOOTPRINT.eu webinar**, held on the 21st of November 2017 and targeted to potential clients of energy efficiency and renewable energy services from the tertiary sector;
16. **IEECB&SC'18 conference**, held in Frankfurt (Germany) on the 21st and 22nd of March 2018 and targeted to commercial buildings' investors and property managers, academia, building technologies researchers, equipment manufacturers, service providers, urban planners and local policy makers.
17. **Days of Innovation 2018**, held in Chania, Crete (Greece) on the 20th and 21st of April 2018, organised by the Technical University of Crete and the Norwegian University of Agder, targeted to tertiary sector, energy efficiency companies, researchers, academia;
18. **RMEI, Mediterranean Network of Engineering Schools, General Assembly 2018**, held in Marrakech (Morocco) on the 28th and 29th of April; Presentation of the project's approach and outcomes to the General Assembly members.

Name	Date	Location	Type of event
Bankability of Energy Efficiency Projects	28/04/2015	Brussels - Belgium	Conference
5 th International Conference on Renewable Energy Sources & Energy Efficiency	05-06/05/2016	Nicosia - Cyprus	Conference
Covenant of Mayors Webinar	03/06/2016	-	Webinar
13 th International Conference on Protection and Restoration of the Environment	07/07/2016	Mykonos - Greece	Conference
United Nations Workshop on energy efficiency	08-09/09/2016	Copenhagen - Denmark	Workshop
SBE16-Sustainable Synergies from Buildings to the Urban Scale	17-18/10/2016	Thessaloniki - Greece	Conference
European Utility Week 2016	15-17/11/2016	Barcelona - Spain	Conference
COP 22	07-18/11/2016	Marrakesh -Morocco	Conference
Energy Efficiency Finance Market Place conference	18-19/01/2017	Brussels -Belgium	Conference
9 th International Exergy, Energy and Environment Symposium (IEEES-9)	14-17/05/2017	Split - Croatia	Conference
HAEE 2 nd International Conference	18-20/05/2017	Athens - Greece	Conference
European Utility Week 2017	17/10/2017	Amsterdam -The Netherlands	Conference
COP23	04-17/11/2017	Bonn – Germany	Conference
Financing Energy Renovation of Buildings in Italy, Croatia and Slovenia	16/11/2017	Milan - Italy	Conference
ICTFOOTPRINT.eu webinar	21/11/2017		webinar
IEECB&SC'18 conference	21-22/03/2018	Frankfurt – Germany	Conference
Days of Innovation 2018	20-21/04/2018	Chania, Crete - Greece	Workshop
RMEI, Mediterranean Network of Engineering Schools, General Assembly 2018	28-29/04/2018	Marrakech - Morocco	General Assembly

Table 3 - Trust EPC South international events

CROATIA

The Energy Institute Hrvoje Požar, national leader of Trust EPC South activities in Croatia, participated to and presented the project in 2 national events in April and September 2016:

1. **GoGreen Conference**, held in Zagreb on the 26th of April 2016, targeted to stakeholders and experts of the sustainability area;
2. EU Strategy for Danube Region, held in Osijek on the 22nd /23rd September 2016 targeted to environmental and energy efficiency expert and financial institution.

Name	Date	Location	Type of event
GoGreen Conference	26/04/2016	Zagreb	Conference
EU Strategy for Danube Region	22-23/09/2016	Osijek	Working group meeting

Table 4 - Croatian national events

FRANCE

Energies2050, national leader of Trust EPC South activities in France, participated to and presented the project at 2 national events in November/December 2015 and October 2017:

1. COP21 - 21st Conference of the Parties to the United Nations Framework on Climate change held in Paris on December 2017 and targeted to wide range of participants, from expert organizations to citizens involved in climate change and energy issues;
2. **Atelier Financement des projets EE**, held in Paris on the 24th of October 2017 and target to energy efficiency main stakeholders.

Name	Date	Location	Type of event
COP21 - 21st Conference of the Parties to the United Nations Framework on Climate change	2-11/12/2015	Paris	Conference
Atelier Financement des projets EE	24/10/2017	Paris	Workshop

Table 5 - French national events

GREECE

The Renewable and Sustainable Energy Systems Lab of the Technical University of Crete (ReSEL-TUC), national leader of Trust EPC South activities in Greece, participated to and/or organised and presented the project at 12 national events in the period May 2015 – June 2018, as shown below:

1. **Biannual meeting of network of Greek and Cypriot chambers of commerce**, held in Chania on the 30th of May 2015, organised by the Chania Chamber of Commerce and Industry, and targeted to Chambers representatives, tertiary sector. Oral presentation and distribution of project leaflets;
2. **Sustainable energy planning. Development-opportunities-innovative practice**, held in Heraklion on the 23rd of April 2016, organised by the Region of Crete, and targeted to Policy makers, public authorities, tertiary sector. Oral presentation;
3. **Training slot in the frame of the neZEH IEE project (Rethymno) titled “Nearly Zero Energy Hotels. Practical Guidelines - Financing - Best Practises”**, held in Rethymno on the 4th of March 2016. Organised by ReSEL-TUC and Rethymno Hoteliers Association, and targeted to hotel owners/managers, hotel technical managers, technical staff, energy efficiency companies, engineers;
4. **Training slot in the frame of the neZEH IEE project (Heraklion) titled “Nearly Zero Energy Hotels. Practical Guidelines - Financing - Best Practises”**, held in Heraklion on the 24th of March 2016, organised by ReSEL-TUC and Pancretan Hotel Managers Association, and targeted to hotel owners/managers, hotel technical managers, technical staff, energy efficiency companies, engineers;
5. **Training slot in the frame of the neZEH IEE project (Chania) titled “Nearly Zero Energy Hotels. Practical Guidelines- Financing- Best Practises”**, held in Chania on the 7th of June 2016, organised by ReSEL-TUC, Chania Hoteliers Association and Chania Chamber of Commerce and Industry and targeted to hotel owners/managers, hotel technical managers, technical staff, energy efficiency companies, engineers;
6. **Implementation of energy efficiency projects in the public and private sector through EPC** Joined workshop of Trust EPC South, EPC+ and EnPC-INTRANS Horizon 2020 projects, held in Athens on the 4th of October 2016, organised by ReSEL-TUC and the Centre for Renewable and Sustainable Energy Systems Lab (CRES), with the support of the Athens Chamber of Commerce and Industry (ACCI) and the Union of Hellenic Chambers of Commerce and Industry (UHC); targeted to tertiary sector (enterprises, owners/managers of buildings), ESCOs/EPC providers, engineers, law firms/lawyers, financing institutions, national and regional authorities, sectorial bodies etc. Oral presentation and distribution of project leaflets and training materials;
7. **Renovation for Energy efficient buildings, REBUS workshop** held in Chania on the 5th of October 2016, organised by the REBUS Interreg project, and targeted to REBUS project partners invited local stakeholders and regional/local authorities representatives. Oral presentation;
8. **Microfinance agreement for small-micro enterprises**, held in Athens on the 24th of October 2016, Official ceremony organised by the Pancretan Cooperative Bank and the European Investment Fund (EIF), and targeted to financial actors, policy makers, tertiary sector;
9. **Cost Efficient options and Financing mechanisms for nearly zero energy renovation of existing buildings stock**, CERTuS workshop, held in Athens on the 8th of December 2016, organised by the Greek team of CERTuS IEE project (Municipality of Alimos, ETVA VIPE and EUDITI-Energy & Environmental Design Ltd), and targeted to energy efficiency professionals, EPC providers, tertiary sector (private and public), financial actors, policy makers. Oral presentation;

- 10. Smart Energy Networks**, held in Athens on the 13th of February 2017, organised by the VIMSEN FP7 project, and targeted to researchers, managers from the commercial and industrial sector. Oral presentation;
- 11. Financing models for energy renovation of municipal buildings into nearly zero energy buildings**, on the 3rd of February 2017, organised by the CERTuS IEE project and targeted to EPC providers, municipal authorities, financing institutions. Oral presentation;
- 12. Competitive advantage and environmentally sustainable investments in the tourism sector**, workshop held in Chania on the 3rd of March 2018, organised with the support of the Region of Crete and the Technical University of Crete, and targeted to tourism stakeholders, hotel owners, building companies, architects. Oral presentation.

Name	Date	Location	Type of event
Biannual meeting of network of Greek and Cypriot chambers of commerce	30/05/2015	Chania	Network meeting
Sustainable energy planning. Development-opportunities-innovative practice	23/04/2016	Heraklion	Conference
“Nearly Zero Energy Hotels. Practical Guidelines - Financing - Best Practises”, Training slot in the frame of the neZEH IEE project	04/03/2016	Rethymno	Training session
“Nearly Zero Energy Hotels. Practical Guidelines - Financing - Best Practises”, Training slot in the frame of the neZEH IEE project	24/03/2016	Heraklion	Training session
“Nearly Zero Energy Hotels. Practical Guidelines - Financing - Best Practises”, Training slot in the frame of the neZEH IEE project	07/06/2016	Chania	Training session
“Implementation of energy efficiency projects in the public and private sector through EPC”,	04/10/2016	Athens	Conference
Renovation for Energy efficient buildings, REBUS workshop	05/10/2016	Chania	Workshop
Microfinance agreement for small-micro enterprises, ceremony - EIF and Pancretan Cooperative bank	24/10/2016	Athens	Agreement ceremony
“Cost Efficient options and Financing mechanisms for nearly zero energy renovation of existing buildings stock”, CERTuS workshop	08/12/2016	Athens	Workshop
“Smart Energy Networks”, VIMSEN Industrial Workshop	13/01/2017	Athens	Workshop
“Financing models for energy renovation of municipal buildings into nearly zero energy buildings”, CERTuS webinar	03/02/2017	-	Webinar
“Competitive advantage and environmentally sustainable investments in the tourism sector” workshop	03/03/2018	Chania	Workshop

Table 6 Greek national events

ITALY

Ambiente Italia, Officinae Verdi and LifeGate, Italian partners of the Trust EPC South project, participated to and presented the project at 4 national events:

1. **Energy Forum**, held in Como on the 15th of May 2015 and oriented to hotel sector actors, local institutions and press;
2. **National launch Day of Horizon 2020 proposals for 2016-2017**, held in Rome on the 9th November 2015 and targeted to institutions, energy managers, facility manager, management and technical employees;
3. **Impatto ambientale sostenibile ed efficienza energetica green per l'albergo di oggi**, held in Bologna on the 3rd of May 2016 and targeted to energy managers, facility manager, management and technical employees;
4. **Riqualificazione energetica degli edifici in Italia**, held in Milan on the 24th of May 2018 and targeted to Italian key stakeholder for the financing of energy efficiency investments, governative authorities (Ministry, Energy Agency), commercial banks and its association and technical representatives.

Name	Date	Location	Type of event
Energy Forum	15/05/2015	Como	Forum
National launch Day of Horizon 2020 proposals for 2016-2017	09/11/2015	Rome	Conference
Impatto ambientale sostenibile ed efficienza energetica green per l'albergo di oggi	03/05/2016	Bologna	Conference
Riqualificazione energetica degli edifici in Italia	24/05/2018	Milan	Conference

Table 7 - Italian national events

PORTUGAL

Jesus Ferreira Consultores, national leader of Trust EPC South activities in Portugal, and Creara, national leader of Trust EPC South activities in Spain, participated to and presented the project at 2 national events in April 2015 and November 2016:

1. **Funding opportunities – H2020 – Energy Efficiency and transportation sector**, held in Lisbon on the 9th of October 2015 and targeted to universities, national laboratories and research entities, energy services companies, energy and construction technicians, municipalities and tertiary sector entities;
2. **Investor Days**, Organised by Investor Confidence Europe and SEAF projects, held in Lisbon on the 2nd and 3rd of November 2016 and targeted to ESCOs and financial institutions and financiers.

Name	Date	Location	Type of event
Funding opportunities – H2020 – Energy Efficiency and transportation sector	09/10/2015	Lisbon	Presentation
Investor Days	2-3/11/2016	Lisbon	Workshop

Table 8 - Portuguese national events

SPAIN

Creara, national leader of Trust EPC South activities in Spain, participated to 3 national events between 2016 and 2017:

1. **Engineering for sustainable development forum 2016**, held in Granada on the 29th and 30th of September 2016 and targeted to researchers, professionals from the private sector, public agencies and anyone interested in the area of sustainable development;
2. **FOROGEEn - Energy management national forum 2016**, organised by A3E – Spanish energy services providers association, held in Madrid on the 17th of November 2016 and targeted to ESCOs and potential clients of energy efficiency services;
3. **Regional Conference on financing energy efficiency in Spain and Portugal**, held in Madrid on the 15th of June 2017 and targeted to energy efficiency service providers and final users.

Name	Date	Location	Type of event
Engineering for sustainable development forum 2016	29-30/09/2016	Granada	Conference
FOROGEEn - Energy management national forum 2016	17/11/2016	Madrid	Forum
Regional Conference on financing energy efficiency in Spain and Portugal	15/06/2017	Madrid	Conference

Table 9 - Spanish national events

PROJECT COORDINATOR
Creara



CROATIA
Energetski institut Hrvoje Požar



FRANCE
ENERGIES 2050



Green Rating Alliance



GREECE
Technical University of Crete



ITALY
Ambientitalia



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Officinae Verdi



PORTUGAL
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SPAIN
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